

HARTADVISORS WE GET COMPLICATED DEALS DONE

OVER \$5 BILLION IN LOAN TRANSACTIONS

JOSHUA T. GARCIA DIRECTOR

AREAS OF EXPERTISE

- Commercial Mortgage Broker
- Research Analyst
- Expert in Industry Reports and Briefs
- Distressed Debt Consulting

NOTABLE CAREER HIGHLIGHTS

- Hart Advisors Research Analyst
- Washington Economics Group, Inc. Research Assistant

EDUCATION AND PROFESSIONAL DEVELOPMENT

• University of Florida Cum Laude. Bachelor's Arts Degree in Economics

CONTACT

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EXECUTIVE SUMMARY

Joshua T. Garcia is a Director with Hart Advisors Group. In this role, Joshua focuses on building new business relationships and advancing the strategic direction of the firm. Over the last four years, he has successfully structured over \$65 million of commercial real estate debt, and has restructured approximately \$250 million of CMBS loans.

Joshua began working for Hart in 2014 and was previously a Research Analyst for Hart Advisors Group, where he analyzed over thousands of loans for various types of commercial properties utilizing trend and financial analysis. He also served as a Research Assistant for Washington Economics Group, Inc., where he worked directly under former U.S. Undersecretary of Commerce, Dr. J. Antonio Villamil. In this role, he prepared economic industry reports and briefs, and conducted Distressed Debt Consulting for economic impact studies.

Joshua graduated Cum Laude from the University of Florida with his Bachelor of Arts degree in Economics.

He is an Eagle Scout and a member of the Boy Scouts of America, Phi Delta Theta, the University of Florida Economics Society, and TREC (The Real Estate Council), a Dallas based Commercial Real Estate organization. He commit a lot of time with TREC on volunteering in the Dallas Community.



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